

Message Text

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ACTION NEA-11

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FM AMEMBASSY MUSCAT
TO USDOC WASHDC
INFO SECSTATE WASHDC 4460
AMEMBASSY ATHENS

UNCLAS MUSCAT 0910

USDOC FOR CAGNE, ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BEXP, MU
SUBJECT: CONSULTANTS FOR TENDER BOARD

1. OMANGOV OFFICIAL HAS INFORMED US THAT EIGHT FOREIGN COMPANIES WILL SOON BE INVITED TO SUBMIT BIDS TO BECOME CONSULTANTS OF OMAN TENDER BOARD. THIS IS THE OMANGOV AGENCY WHICH IS IN CHARGE OF EVALUATING BIDS AND AWARDING CONTRACTS FOR GOVERNMENT PROJECTS.

2. FOUR OF THE EIGHT INVITED COMPANIES WILL BE ASKED TO BID AS GENERAL CONSULTANTS; OF THESE, TWO WILL BE SELECTED. TWO OF THE EIGHT COMPANIES WILL BE INVITED TO BID AS SPECIALIZED TELECOMMUNICATIONS CONSULTANTS; ONE OF THESE WILL BE SELECTED. THE FINAL TWO COMPANIES WILL BE ASKED TO BID IN THE MECHANICAL AND ELECTRICAL FIELD; ONE OF THESE WILL BE CHOSEN. TENDER BOARD WILL THUS WIND UP WITH TWO GENERAL CONSULTANTS, ONE TELECOMMUNICATIONS CONSULTANT, AND ONE MECHANICAL AND ELECTRICAL CONSULTANT.

3. WE UNDERSTAND THAT THE ONLY AMERICAN FIRM TO BE INVITED TO BID IS ARTHUR D. LITTLE, WHICH WILL BE ON THE LIST OF GENERAL CONSULTANTS. HOWEVER, OMANGOV IS INTERESTED TO HAVE AN AMERICAN
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COMPANY ON THE LIST OF TELECOMMUNICATIONS CONSULTANTS AS WELL. IF USDOC KNOWS OF QUALIFIED U. S. FIRMS IN THIS FIELD WHICH WOULD BE INTERESTED, WE SUGGEST CONTACT BE MADE WITH TENDER BOARD ASAP. ADDRESS IS: P.O. BOX 787, MUSCAT, SULTANATE OF OMAN. EMBASSY WILL BE GLAD TO SUPPLY TENDER BOARD WITH NAMES AND ADDRESSES OF INTERESTED COMPANIES IF USDOC CAN SUPPLY SAME.

4. FIRMS BIDDING FOR THIS CONTRACT MUST MEET CERTAIN SPECIAL CONDITIONS, BECAUSE OF SENSITIVE COMMERCIAL NATURE OF TENDER BOARD'S WORK. THE FIRMS MUST (A) NOT RPT NOT HAVE A SPONSOR OR AGENT IN OMAN AND (B) NOT RPT NOT DO OTHER WORK IN OMAN. SIZER

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